



2019 ANNUAL CONVENTION

MARRIOTT MARQUIS, WASHINGTON, DC

901 MASSACHUSETTS AVE. NW, WASHINGTON, DC 20001

SEPTEMBER 28 - OCTOBER 1, 2019

"It's All About Service"

Visit www.gawda.org for details.

PROGRAM AT A GLANCE

FRIDAY, SEPTEMBER 27, 2019

TIME	MEETING
12:00PM – 6:00PM	EARLY BADGE PICK UP

SATURDAY, SEPTEMBER 28, 2019

8:00AM – 6:00PM	CONVENTION REGISTRATION
8:00AM – 9:00AM	EXECUTIVE COMMITTEE MEETING
9:00AM – 12:00PM	BOARD OF DIRECTORS MEETING
1:00PM – 2:00PM	REGIONAL CHAIRS MEETING
2:00PM – 3:00PM	COMMITTEE MEETINGS
3:00PM – 4:00PM	YOUNG PROFESSIONALS STEERING COMMITTEE MEETING
4:00PM – 5:00PM	FIRST TIMER'S RECEPTION
5:00PM – 7:00PM	PRESIDENT'S WELCOME RECEPTION
7:00PM	INDUSTRY HOSPITALITIES

SUNDAY, SEPTEMBER 29, 2019

7:00AM – 1:00PM	CONVENTION REGISTRATION
7:00AM – 8:00AM	NETWORKING BREAKFAST
8:00AM – 12:00PM	OPENING GENERAL BUSINESS SESSION
12:00PM – 1:30PM	PAST PRESIDENT LUNCHEON
12:00PM – 5:30PM	TOURS AND ACTIVITIES
12:30PM – 5:00PM	YOUNG PROFESSIONALS EVENT
1:00PM – 5:00PM	EXHIBITOR MOVE IN
1:00PM	INDUSTRY HOSPITALITIES

MONDAY, SEPTEMBER 30, 2019

7:00AM – 12:30PM	CONVENTION REGISTRATION
6:00AM – 8:00AM	EXHIBITOR MOVE IN
7:00AM – 8:00AM	NETWORKING BREAKFAST
8:00AM – 12:00PM	CONTACT BOOTH PROGRAM
12:00PM – 5:00PM	TOUR AND ACTIVITIES
12:30PM – 4:00PM	WOMEN OF GASES AND WELDING EVENT
12:00PM	INDUSTRY HOSPITALITIES

TUESDAY, OCTOBER 1, 2019

7:00AM – 1:00PM	CONVENTION REGISTRATION
7:00AM – 8:00AM	NETWORKING BREAKFAST
8:00AM – 12:00PM	CLOSING GENERAL BUSINESS SESSION
6:00PM – 10:00PM	PRESIDENT'S FAREWELL GALA

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Explore DC Your Way!

During your free time you'll want to experience the many unique sights of Washington, DC. The Marriott Marquis Concierge Desk has a variety of guided tours and self-guided exploration opportunities available for GAWDA members to choose from.

Whether you are looking for culture at the Smithsonian Museums, exploring The National Mall to see Monuments and Memorials, taking a scenic cruise along the Potomac, visiting the U.S. Capitol, or exploring DC at Dusk, they will have a tour for you. Want to explore DC on your own? The Concierge will assist you with hop-on/hop-off options including all-weather Old Town Trolley tours and Big Bus Tours open-top rides.



To pre-book call 202-824-9331

Washington DC is also known for having 100 free things to do. To learn more visit:
<https://washington.org/100-free-things-to-do>

LETTER FROM

THE PRESIDENT

Gaby and I would like to cordially invite you to our nation's capital for the 2019 GAWDA Annual Convention. In addition to great meeting content, you'll be able to see the White House, the Capitol, the Washington, Lincoln and Jefferson monuments, the Smithsonian Institution, the National Mall, the Vietnam Veteran's Memorial, and lots more of our nation's heritage and institutions. Please plan to come early, stay late, or do both...you won't regret the investment of your time.

We're starting off with a reception on Saturday night, Sept 28th. The reception will be in our host hotel, the Marriott Marquis...which is relatively new and very elegant. On Sunday, we'll have business meetings in the morning, with your afternoon free for tours and the evening available for hospitality. On Monday, we'll do our contact booth program in the morning, again leaving the afternoon and evening free for tours and events. Tuesday we'll close our general session at noon, with the farewell gala in the evening at the National Building Museum. This is an interesting venue, as it was originally built to house the Pension Bureau after the Civil War. It's been the site of many presidential inaugural balls.

Our speakers this year run a long gamut from inspirational to industry specific to general economic information. Admiral William McRaven (of *Make Your Bed* fame), will start us off, followed by Brian Beaulieu of ITR Economics. On the last day we'll hear from Phil Kornbluth on the latest in the helium saga, and from Don McMillian, a noted futurist with an engineering background.

In addition to meeting content and touring opportunities, you'll be able to support two very worthy charities. Gaby and I have chosen Our **Military Kids and Community Lodgings** as this year's two recipients. Our Military Kids provides scholarships for extra-curricular activities to help kids lead a more normal life while their parent is deployed or hospitalized. And Community Lodgings provides below-market rental housing in Arlington, with classes and after-school care to help lift families and individuals out of the cycle of poverty. Gaby and I have personally visited both of these organizations and can vouch for their integrity.

Please plan to join us, and by all means contact your senator or representative and ask for an office visit or check with the staff person on special tours. You will want to do this ASAP.



See you in DC

Brad and Gaby

TRAVEL INFORMATION



WASHINGTON, DC

Monuments and memorials, vibrant neighborhoods with charm, true local flavor – Washington, DC is a place unlike any other. With over 100 free things to do, attendees have countless options! Washington DC is also known as one of Zagat's "Most Exciting Food Cities in America" and home to restaurants that have earned the attention of Food & Wine, Bon Appetit and North America's fourth Michelin Guide. Be sure to see the tours and activities section of the schedule in this brochure for details on booking.

HOTEL INFORMATION

The Annual Convention will be hosted at the newly built Marriott Marquis Washington, DC hotel, centrally located in the heart of the nation's capital. The hotel includes many desirable services and amenities. Soak up stunning views of Washington, D.C. from elegant rooms and suites, designed to meet the needs of all attendees. Many celebrated attractions including Penn Quarter, Chinatown, the National Mall monuments and the Smithsonian Museum are within walking distance from the property.

HOTEL ROOM RATES

GAWDA has negotiated discounted room rates for the Annual Convention at the Marriott Marquis Hotel.

Single and Double Rooms: \$249.00
(exclusive of additional fees and taxes)

GETTING THERE

The Marriott Marquis Hotel is only 4.5 miles from Ronald Reagan Washington National Airport. Uber and Lyft are available to transport you to and from the hotel.

The estimated taxi fare is \$16 one way. Alternate transportations such as the Metro Yellow Line to Mount Vernon Square/Convention Center is a \$1.75 one-way fee.

ATTIRE

The average high temperature in Washington D.C. in late September is 74 degrees and the average low is 57 degrees. Attire for the Annual Convention is business casual. The President's Farewell Gala is Semi-Formal/ Cocktail. Jackets are required, ties optional.

SCHEDULE

TIME	MEETING	LOCATION
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FRIDAY, SEPTEMBER 27, 2019

12:00PM – 6:00PM	EARLY BADGE PICK UP	MARRIOTT MARQUIS WASHINGTON DC
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SATURDAY, SEPTEMBER 28, 2019

8:00AM – 6:00PM	CONVENTION REGISTRATION	MARRIOTT MARQUIS WASHINGTON DC
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7:00PM	INDUSTRY HOSPITALITIES	MARRIOTT MARQUIS WASHINGTON DC

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Brian Beaulieu
CEO and Principal of ITR Economics

Familiar to GAWDA and industry members, Brian Beaulieu is the CEO of ITR Economics. ITR Economics is the GAWDA Chief Economist and authors the GAWDA Industry Analysis Report published quarterly in the Welding & Gases Today. Brian is a well-known and sought-after economist who has led workshops and seminars for 35 years. During this presentation at the Annual Convention, Brian will review the Industry Analysis Report and provide further updates.



Admiral William H. McRaven USN (Ret.)
Retired U.S. Navy Four-Star Admiral and former Chancellor of the University of Texas System

"Without daring greatly, you will never know what is truly possible." Admiral William H. McRaven, a retired U.S. Navy Four-Star admiral, best-selling author and former Chancellor of the University of Texas System draws on his extraordinary experiences to offer audiences insight on U.S. foreign policy, the current geopolitical environment, authority amidst uncertainty, overcoming adversity and the determination to succeed. McRaven is a recognized national authority on U.S. foreign policy and has advised Presidents George W. Bush, Barack Obama and other U.S. leaders on defense issues. During his time in the military, he commanded special operations forces at every level, eventually taking charge of the U.S. Special Operations Command. His career included combat during Desert Storm and both the Iraq and Afghanistan wars. He commanded the troops that captured Saddam Hussein and rescued Captain Phillips. McRaven is also credited with developing the plan and leading the Osama bin Laden mission in 2011.

TIME	MEETING	LOCATION
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SUNDAY, SEPTEMBER 29, 2019

12:00PM – 1:30PM	PAST PRESIDENTS LUNCHEON	MARRIOTT MARQUIS WASHINGTON DC
12:30PM – 5:00PM	YOUNG PROFESSIONALS EVENT	OFFSITE
12:30PM – 5:30PM	TOURS AND ACTIVITIES	OFFSITE
1:00PM – 5:00PM	EXHIBITOR MOVE IN	MARRIOTT MARQUIS WASHINGTON DC
1:00PM	INDUSTRY HOSPITALITIES	

MONDAY, SEPTEMBER 30, 2019

6:00AM – 8:00AM	EXHIBITOR MOVE IN	MARRIOTT MARQUIS WASHINGTON DC
7:00AM – 12:30PM	CONVENTION REGISTRATION	MARRIOTT MARQUIS WASHINGTON DC
7:00AM – 8:00AM	NETWORKING BREAKFAST	MARRIOTT MARQUIS WASHINGTON DC
8:00AM – 12:00PM	CONTACT BOOTH PROGRAM	MARRIOTT MARQUIS WASHINGTON DC
12:30PM – 4:00PM	WOMEN OF GASES & WELDING EVENT	OFFSITE
12:00PM	INDUSTRY HOSPITALITIES	

TUESDAY, OCTOBER 1, 2019

7:00AM – 1:30PM	CONVENTION REGISTRATION	MARRIOTT MARQUIS WASHINGTON DC
7:00AM – 8:00AM	NETWORKING BREAKFAST	MARRIOTT MARQUIS WASHINGTON DC
8:00AM – 12:00PM	CLOSING GENERAL BUSINESS SESSION	MARRIOTT MARQUIS WASHINGTON DC
6:00PM – 10:00PM	PRESIDENT'S FAREWELL GALA SEMI-FORMAL/COCKTAIL JACKETS REQUIRED, TIES OPTIONAL	OFFSITE : NATIONAL BUILDING MUSEUM



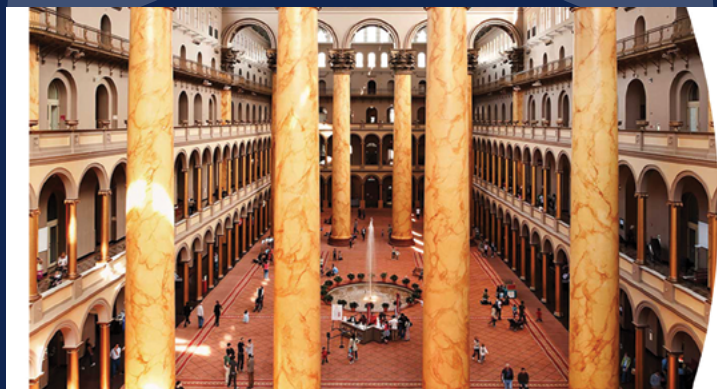
Don McMillan
Futurist and Engineer

Don McMillan has a Master's Degree in Electrical Engineering from Stanford University. He was a member of the design team on the world's first 32-bit microprocessor. He went on to become a founding member of the startup company VLSI Technology. He's designed more than 20 Integrated circuit chips and holds numerous patents. Don has been seen on "The Tonight Show", HBO, and ALL over the Internet. His unique discussion combines smart observations with his one-of-a-kind PowerPoint presentation. Don spends most of his time writing and performing customized corporate shows for companies like Google, Apple, IBM, Ford, ExxonMobil and now GAWDA. He has appeared at more than 800 corporate shows in the last 25 years.



Phil Kornbluth
President of Kornbluth Helium Consulting

Phil Kornbluth is the founder and President of Kornbluth Helium Consulting, LLC, a helium-focused consultancy that advises clients on all commercial aspects of the Global Helium Business. Phil is recognized as one of the world's foremost commercial experts in the Global Helium Business. He has been employed by several leading industrial gas companies over the last 38 years, including The BOC Group, plc (BOC), the Matheson Gas subsidiary of Taiyo Nippon Sanso Corporation (TNSC) and Global Gases Group FZE and has worked in various roles related to the Helium Business for the last 36 years. While at both BOC and TNSC, Phil held executive positions that included general management and P&L responsibility for their global helium businesses. As VP, Global Helium at BOC, Phil led BOC's Helium Business to a co-#1 worldwide position in the industry.



President's Farewell Gala

Tuesday, October 1, 2019

6:00pm – 10:00pm

National Building Museum

Semi-formal/Cocktail

Jackets required, ties optional

DON'T MISS THE WOMEN OF GASES AND WELDING EVENT

JOIN US FOR A PRIVATE YACHT CRUISE ALONG THE POTOMAC RIVER
TO SEE THE MEMORABLE SIGHTS OF WASHINGTON, DC.

WGW
WOMEN
of GASES & WELDING

ANYONE WHO WANTS TO HAVE A GOOD TIME IS INVITED!

DATE: MONDAY, SEPT. 30TH

TIME: 12:30 — 4:00

PRICE: \$95.00

- Spectacular views while enjoying lunch inside the beautiful dining deck of the Capital Elite Yacht.
- Cash bar available in the Cocktail lounge.
- Plenty of space inside or in the open air patio.
- Transportation will be provided from the hotel.
- Space is limited.

Sponsorship still available, contact Judy Miller, jmiller@wescoweld.com.

All money collected goes toward the event & the WGW/AWS Women's Scholarship Fund.

YOUNG PROFESSIONALS EVENT

DATE: SUNDAY, SEPTEMBER 29TH
TIME: 12:30 PM — 5:00PM

The
**Great
Escape
ROOM**
An Escape from the Ordinary!

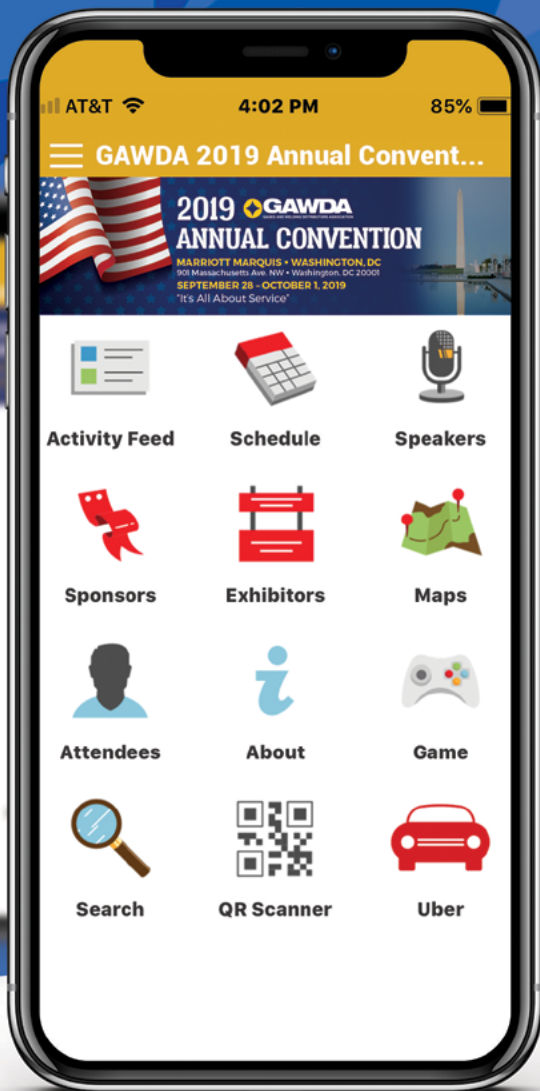
JOIN THE GAWDA YOUNG
PROFESSIONALS AT THE
GREAT ESCAPE ROOM DC!

This award winning and exciting
Sherlock-themed escape room adventure
has proven to be a favorite around town.
After entering an intricately themed room
with your team the door is locked behind
you and then the fun begins.

The rooms are part scavenger hunt and
part puzzle-solving, and all groups must
work together to escape. You have just 60
minutes... will you escape?!

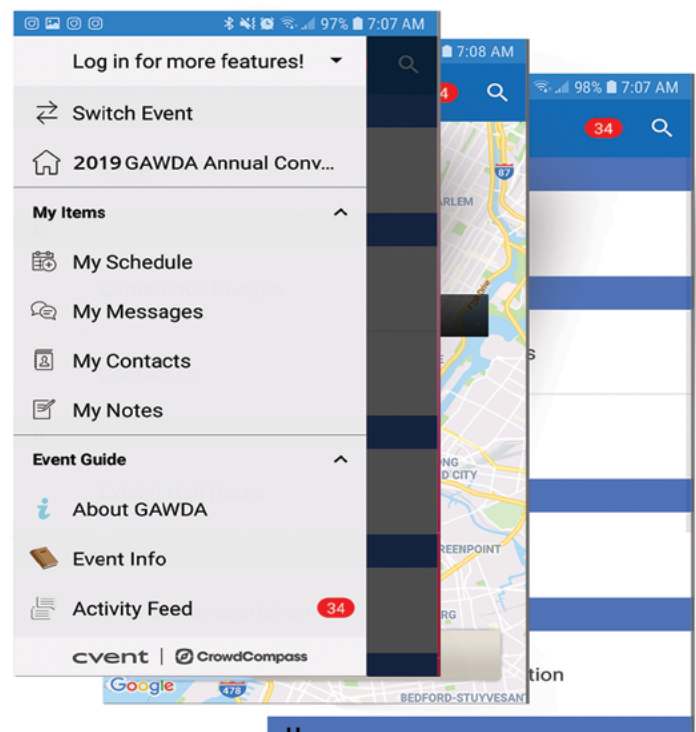
STAY INFORMED DOWNLOAD THE MOBILE APP NOW!

Available to
download
after
September 1st



9 IMPORTANT REASONS TO DOWNLOAD THE GAWDA MOBILE APP

1. Stay up-to-date with announcements and event reminders
2. Get full access to the attendee list
3. Message & set up meetings with attendees
4. View the schedule of events and set your schedule
5. Learn about our featured Speakers
6. Post & share on our social media wall
7. Easily view area maps & meeting locations
8. Plan your Contact Booth experience with interactive floorplans & Exhibitor Info
9. Call an UBER to the airport when it's time to go home





EARLY BIRD ATTENDEE REGISTRATION FORM (VALID UNTIL AUGUST 9th 2019)

Registration received after August 30th will not be printed in the program book.

Attendee Information: As will be listed on Badges, Attendee List and Program Book. Please confirm that correct information is listed.

Company Name _____ Supplier / Distributor _____

Address _____ Contact Phone _____

Group Confirmation Email _____ Or ☐ Send Confirmation to each individual

Instructions :

Each line below represents a separate badge.
Add each attendee what will purchase any item and follow along the line checking off each purchase for that attendee.
For full booth contact program rules and information and additional forms, go to
<https://www.gawda.org/gawda-annual-convention/>

FULL NAME	NICKNAME	TITLE	EMAIL ADDRESS	Full Delegate - \$895	Spouse / Guest - \$375	Child (13-17) - \$200	10' X 10' Booth - \$900	6'X 2' Tabletop - \$500	Booth Only Supplier - \$275	Booth Only Distributor - \$50	Is this your first time attending the GAWDA Annual Convention? Yes or No	Attending the First Timer Reception? Yes / No	Attending Young Professional Event? (Age 45 or younger)	TOTAL

Payment Information:

CHK____(if paying by check, please fax a copy of this form to Headquarters) CC____(Circle One) Visa MC Amex Discover

Card Number _____ Expiration Date _____ CVV _____

Cardholder Name _____ Signature _____

Fax to : (954) 367 – 7790
Mail to: GAWDA Headquarters
One Oakwood Blvd., Suite 195
Hollywood, FL 33020

REGISTRATION DETAILS

REGISTRATION FEES	BEFORE 8/9	AFTER 8/9
FULL DELEGATE	\$895	\$995
SPOUSE/COMPANION	\$375	\$475
CHILD 13-17	\$200	\$300
10X10 BOOTH	\$900	\$1,000
6X2 TABLETOP	\$500	\$600
BOOTH ONLY SUPPLIER	\$275	\$375
BOOTH ONLY DISTRIBUTOR	\$50	\$50
WOMEN GASES & WELDING	\$95	\$95

HOW TO REGISTER

You can register to attend the Annual Convention three ways:

ONLINE with a credit card: www.gawda.org confirmation will be sent immediately

BY FAX 954-367-7790 with credit card: Attention Bruce Ellenbogen, confirmation will be sent within 5 business days

BY MAIL with credit card or check: Attention Bruce Ellenbogen.

1 Oakwood Blvd. Suite #195, Hollywood, FL 33020, confirmation will be sent within 5 business days

BOOTH REGISTRATION

(Only available to GAWDA Supplier Members current with dues)

Step 1: Include payment for your booth on the Attendee Registration Form

Step 2: Complete the Contact Booth Application/Contract

Step 3: See the Exhibitor Kit for important booth details, posted on www.gawda.org

CANCELLATIONS AND REFUNDS

Early bird Registration runs through August 09, 2019 for cancellations and refunds

- Convention cancellations must be submitted by August 31st for a full refund.
- Cancellations made after August 31st will be assessed a \$150 processing fee.
- Cancellations made after September 7th will not be refunded.
- On line Credit card refunds will be processed Immediately. Allow 2-4 weeks after the meeting for check refunds.



Gives Back



GAWDA President Brad Peterson and his wife Gaby have selected Community Lodgings and Our Military Kids as recipients of donations from the 2019 GAWDA Gives Back Program. Donations from the Gives Back campaign will fund specific projects at both charities.



Community Lodgings – This group was founded in 1987 by a group of eight churches. At the time, the need was to provide shelter for the homeless, so the churches came together to buy three properties. They continue to own those properties to this day, but the mission of the organization has greatly expanded. In addition to providing below-market housing on a rental basis, the group provides for the greater family and community need in helping to educate and lift people out of the cycle of poverty.



Our Military Kids – The organization provides scholarships to children of military members who are deployed or hospitalized, for extra-curricular activities. These activities help the children focus on something other than their parents' absence or disability and keep them connected to "regular" kids and activities. These scholarships might provide the opportunity for a camp, for karate lessons, or for some other "normal" activity.

Fax to : (954) 367 – 7790

Mail to: GAWDA Headquarters

One Oakwood Blvd., Suite 195

Hollywood, FL 33020

Email to: bellenbogen@gawda.org

DONOR LEVEL SUGGESTIONS

CORPORATE DONOR

DIAMOND	\$10,000
PLATINUM	\$7,500
GOLD	\$5,000
SILVER	\$2,500
BRONZE	\$1,000
CONTRIBUTOR	\$500
SUPPORTER	\$250
FRIEND	\$100

INDIVIDUAL DONOR

FOUNDERS CLUB	\$2,500
PRESIDENTS CLUB	\$2,000
MEMBERS CLUB	\$1,000
CONTRIBUTOR	\$500
SUPPORTER	\$250
FRIEND	\$100
PARTICIPANT	\$50

Visit us at

www.gawda.org/about/gawda-gives-back
for more information on this year's charities.

____ YES! I want to make a contribution in the AMOUNT OF \$ _____ to 2019 GAWDA Gives Back Charities.
On Behalf of: (Please fill out official donation name for signage) _____

Donor Contact Name _____ Company Name _____

Street/P.O.Box _____ City _____ State _____ Zip Code _____

Telephone _____ Email _____

_____ CHK(MAKE CHECK PAYABLE TO GAWDA GIVES BACK) _____ (CIRCLE ONE)

VISA | MC | AMEX | DISCOVER

Payment Information:

Card Number _____ Expiration Date _____ CVV _____

Cardholder Name _____ Signature _____



1 Oakwood Blvd., Suite 195
Hollywood, FL 33020

Visit www.gawda.org for details.



2019 **GAWDA** GASES AND WELDING DISTRIBUTORS ASSOCIATION **ANNUAL CONVENTION**

SEPTEMBER 28 – OCTOBER 1, 2019

"It's All About Service"

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901 Massachusetts Ave. NW ■ Washington, DC 20001