

# 2019 SPRING MANAGEMENT CONFERENCE

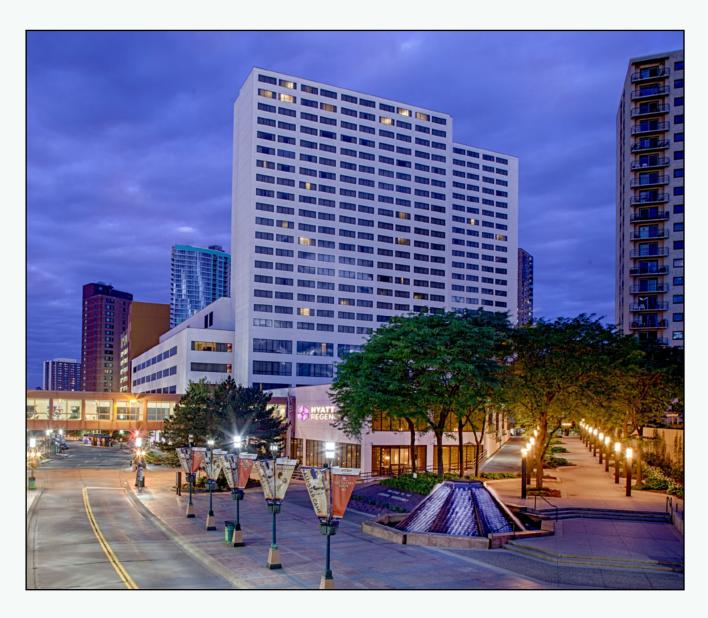
"It's All About Service"

SATURDAY, MAY 4 - MONDAY, MAY 6, 2019
HYATT REGENCY MINNEAPOLIS - MINNEAPOLIS, MINNESOTA



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# Conference at a Glance

# **HOST HOTEL**

Hyatt Regency Minneapolis 1300 Nicollet Mall Minneapolis, MN 55403 Phone: 612 370 1234

# Accommodations can be booked two ways:

### **ONLINE:**

https://book.passkey.com/go/GWDA2019

### PHONE:

888-421-1442 (Mention GAWDA to get the group rate) Book your room reservations early! The Hyatt Regency will honor the GAWDA group rate until Friday, March 15, 2019.

Room Rate: \$189

# **REGISTRATION**

You can register for the Spring Management Conference three ways:

- **1. ONLINE** with a credit card: www.gawda.org confirmation will be sent immediately
- **2. BY FAX** 954-367-7790 with credit card: Attention Bruce Ellenbogen, confirmation will be sent within 5 business days
- **3. BY MAIL** with credit card or check: GAWDA, Attention Bruce Ellenbogen, 1 Oakwood Blvd. Suite #195, Hollywood, FL 33020, confirmation will be sent within 5 business days

# **BOOTH REGISTRATION**

(Only available to GAWDA Supplier Members current with dues)

**Step 1:** Include payment for your booth on the Attendee Registration Form

**Step 2:** Complete the Contact Booth Application/Contract

**Step 3:** See the Exhibitor Kit for important booth details, posted on www.gawda.org

# IMPORTANT DEADLINES

Advance Registration List (included in program book): March 15, 2019 Hotel Reservation Deadline: March 15, 2019 Cancellation with Refund Deadline: April 12, 2019











# Schedule of Events

# FRIDAY, MAY 3, 2019

Time

12:00 - 6:00pm

# **Meeting**

Early Badge Pick Up

### Location

Hyatt Regency

# SATURDAY, MAY 4, 2019

### **Time**

7:00am - 6:00pm 8:00 - 9:00am 9:00am - 12:00pm 1:00 - 2:00pm 1:00 – 5:00pm 2:00 – 3:00pm 3:00 - 4:00pm 4:30 - 5:30pm

5:30 - 9:30pm

# **Meeting**

Conference Registration **Executive Committee Meeting** Board of Directors Meeting Regional Chairs Meeting Exhibitor Move-In Committee Meetings Young Professional Steering Committee First Timers Reception

# President's Welcome Reception

and Dinner

# Location

Hyatt Regency Offsite Nicollet Island Pavilion Offsite Nicollet Island Pavilion

# **Up North – Wear your Flannels and Jeans**

GAWDA President Brad Peterson welcomes attendees of the Spring Management Conference in Minneapolis to the Welcome Reception & Dinner. No need to plan a separate dinner. Plenty of time to catch up with old colleagues and friends. The Welcome Reception & Dinner will include dinner, drinks, live music and a lumberjack show. Join us! Pack your flannels and jeans.



# Schedule of Events

# **SUNDAY, MAY 5, 2019**

### Time

6:00am – 12:30pm 7:00am – 5:00pm 7:00 – 8:00am 8:00 – 11:30am

# **Meeting**

Exhibitor Move-in Conference Registration Networking Breakfast General Business Session

### Location

Hyatt Regency Hyatt Regency Hyatt Regency Hyatt Regency



**Thomas Elliott**: Tom is the owner and president of A-OX Welding Supply, and the third generation to run the family business. In the beginning, Tom's grandfather sold supplies out of his truck, and now 69 years later A-OX Welding Supply has grown to include seven stores with a large cylinder stock, a bulk tanker fleet, delivery trucks, and on-site bulk tanks. Since 2004, when Tom took the reins of the family business in Sioux Falls, SD he's made countless moves to ensure its success for the years and generations to come. Today, A-OX Welding Supply has the fourth generation working in the business and in addition to its traditional work, handles a wide array of medical and scientific gases, specialty gases for lasers and other modern manufacturing processes, gases for emissions testing, and robotic equipment. Tom will share his story of a recent fire at their main facility. He will expand on a presentation he made at an IWDC meeting in October. DO NOT miss this session even if you heard Tom at IWDC. He will cover safeguards and policies put in place since then.



**Traci and Lori Tapani:** Lori and Traci Tapani are both graduates of the Carlson School of Management at the University of Minnesota and hold Bachelor of Science degrees in Business. Upon graduation, Lori went on to work as a Certified Public Accountant and Traci worked in banking operations and International Trade Finance. In 1994, Lori and Traci became the owners of Wyoming Machine, Inc. located in Stacy, MN. Wyoming Machine is a precision sheet metal fabrication company specializing in CNC punching, laser cutting, forming, and welding. Wyoming Machine was founded in 1974 and serves a wide variety of companies and industries throughout the area making products such as heavy equipment, retail store fixtures, and electronic enclosures.

11:30am – 12:30pm 12:30 – 4:30pm 4:30pm Group Lunch Contact Booth Program Industry Hospitalities Hyatt Regency Hyatt Regency

# **Contact Booth Program**

Sunday, May 5th, 12:30 – 4:30pm

Onsite at the hosting hotel, in a newly renovated carpeted ballroom with internet.

**Show hours extended to 4 hours!** More time for Vendors and Distributors to connect. Beer and wine will be served.



# Schedule of Events

# MONDAY, MAY 6, 2019

### **Time**

7:00am – 12:00pm 7:00 – 8:00am 8:00am – 12:00pm

### Meeting

Conference Registration Networking Breakfast General Business Session

### Location

Hyatt Regency Hyatt Regency Hyatt Regency



**Craig MacFarlane:** Despite being totally blind since the age of two, Craig MacFarlane has become a master in many fields including becoming widely recognized as the World's Most Celebrated Totally Blind Athlete. His list of athletic accomplishments is lengthy, if not impressive. He has succeeded in wrestling, track and field, snow skiing, water skiing, water ski jumping and golf. He has won more than 100 gold medals, the majority against sighted competition. He has won multiple national championships in two countries. He has represented two countries internationally, and won on the world stage too. He has set records, and then exceeded them. He has even performed as a professional athlete, being the only totally blind person to ever achieve such success



**Industry Panel Discussion:** How GAWDA benefits you. GAWDA President Brad Peterson has a conversation with GAWDA Consultants, GAWDA University & CGA. Learn about some of the successes our members have had utilizing GAWDA resources.



Women of Gases and Welding Sponsored Speakers

General Business Session Sunday, May 5, 2019 Hyatt Regency Minneapolis



**Lori and Traci Tapani:** In 1994, Lori and Traci became the owners of Wyoming Machine, Inc. located in Stacy, MN. Wyoming Machine is a precision sheet metal fabrication company specializing in CNC punching, laser cutting, forming, and welding. Wyoming Machine was founded in 1974 and serves a wide variety of companies and industries throughout the area making products such as heavy equipment, retail store fixtures, and electronic enclosures.

Both Lori and Traci are actively involved in volunteer activities that promote math and science education, technical training, and careers in manufacturing. In 2016 they received a Life-Time Achievement Award from the National Association of Women Business Owners (NAWBO) and in 2017 they were recognized by the National Association of Workforce Boards with the W.O. Lawton Business Leadership Award for their efforts in workforce development.

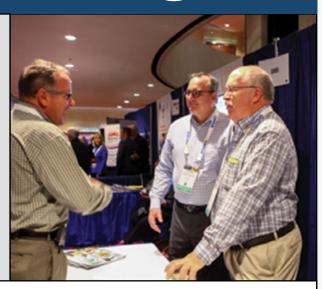
For sponsorship opportunities, contact Judy Miller at jmiller@wescoweld.com

# Contact Booth Program

# Sunday, May 5, 2019 12:30 pm – 4:30 pm Hyatt Regency Minneapolis Exhibition Hall

GAWDA Consultants are available in the GAWDA Booth to answer questions. Mike Dodd (DOT, Security), Tom Badstubner (FDA, Medical Gases), Rick Schweitzer (Government Affairs, HR).

Increasing opportunities for Distributor and Supplier connections! Show hours extended from 3.5 to 4 hours, more time to see vendors, more time to showcase products & services.





# Distributor Prize Program



# **BIGGER AND BETTER THAN EVER.**

Continuing to increase engagement for Distributors and Suppliers.

For a full list of prizes, please visit us at www.gawda.org

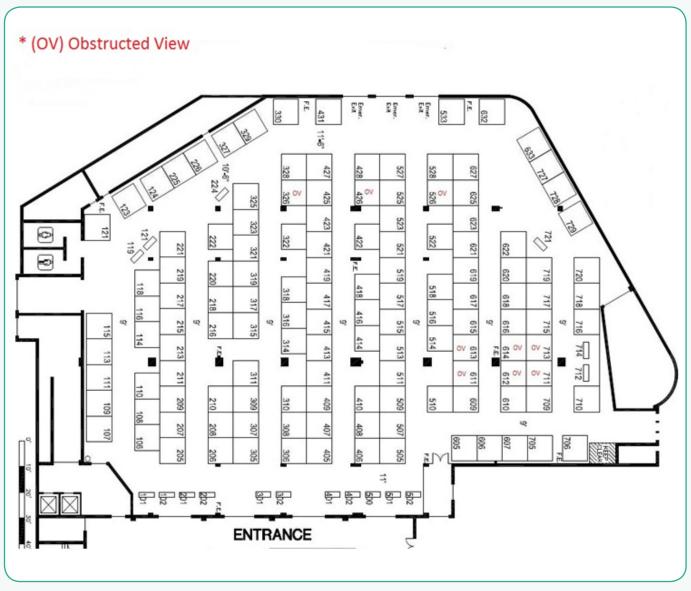
# Contact Booth Program

# **SUNDAY, MAY 5, 2019, 12:30 PM – 4:30 PM**

**Hyatt Regency Minneapolis - Exhibition Hall** 

Several 10 x 10 booths and tabletops available. Sign up today, call or email Stephen Hill at 954-367-7728 ext 220, shill@gawda.org.

| PRICE for a<br>(10'X10' Booth) | PRICE for a<br>(10'X10' Obstructed View) | PRICE for<br>6'X2' Tabletops |
|--------------------------------|--|------------------------------|
| \$795 – by March 15, 2019      | \$545 – by March 15, 2019                | \$595 – by March 15, 2019    |
| \$895 – after March 15, 2019   | \$645 – after March 15, 2019             | \$695 – after March 15, 2019 |



For a full list of Exhibitors, please visit us at www.gawda.org

# Travel Information

# WELCOME TO MINNEAPOLIS, MINNESOTA

# **HOST HOTEL**

Hyatt Regency Minneapolis is located on Nicollet Mall, an open-air pedestrian area just steps from restaurants, bars, Target Field, US Bank Stadium, Walker Art Center, Light Rail Train, Theaters and Parks.

### **GETTING TO THE HOTEL**

The Hyatt Regency Minneapolis is about 13 miles from the Minneapolis – St. Paul International Airport (MSP). Downtown is accessible using the Metro Transit, Uber, Lyft or taxis. The Metro Transit stops 8 blocks from the hotel. Free bus rides from the Metro Transit stop are provided to and from the Hyatt Regency Minneapolis. Self-parking and valet parking is also available for members who will drive to the venue.



# **DRESS AND WEATHER**

The average high temperature in May for Minneapolis is in the 60s, and the night-time lows in the 50s. Attire for all meetings and events is business casual. *Attire for the President's Welcome Reception and Dinner – Flannels and Jeans* 

# THINGS TO SEE IN MINNEAPOLIS

Whether you want to check out the nearby Minneapolis entertainment districts, or explore fun things to do in the Twin Cities, the Hyatt Regency's location on Nicollet puts you in the heart of it all. Minneapolis is known for its multiple James Beard award winning restaurants, shopping at the Mall of America, theaters and the best park system in the country.





# 2019 GAWDA Foundation Scholarship Program

2019 - 2020 Academic Year

It is my pleasure to announce that for the seventh consecutive year, the GAWDA Foundation will continue its Scholarship Program!

### Fourteen scholarships of \$2,000 each are available

Scholarships are available to employees and immediate family of current GAWDA Member Companies. Scholarships are for tuition only and past recipients may reapply. Scholarships are based on industry relevance of the students area of study and financial need. Industry relevance is broadly interpreted. Applications and detailed information can be found at:

http://www.gawda.org/scholarship/
Or by contacting Bruce Ellenbogen at 954-367-7728 or <a href="mailto:bellenbogen@gawda.org">bellenbogen@gawda.org</a>.

The Application deadline is Friday, March 15th, 2019

GAWDA funds this program through member contributions. GAWDA matches member contributions up to \$25,000/year. Please complete the form below to support this worthy cause.

Thank you for your continued support of the future leaders of our Industry!

| Sincerely,                            |                                  |                       |                            |            |
|---------------------------------------|----------------------------------|-----------------------|----------------------------|------------|
| Brad Peterson                         |                                  |                       |                            |            |
| GAWDA President                       |                                  |                       |                            |            |
|                                       |                                  |                       |                            |            |
| YES! I want to make a contril         | oution to the GAWDA foundati     | ion in the <b>AMC</b> | UNT OF \$                  | _          |
| On Behalf of: (Please fill in the nam |                                  |                       |                            |            |
|                                       |                                  |                       |                            |            |
| Donor Contact Name                    | Company No                       | ame                   |                            | _          |
| Street/P.O. Box                       | City                             | State                 | Zip Code                   | _          |
| Telephone                             | Email                            |                       |                            | _          |
| Payment Information                   |                                  |                       |                            |            |
| To Pay By Credit Card: complete be    | ow and fax to Bruce Ellenbogen a | at 954-367-7790       | (Circle One) Visa MC Ame   | k Discover |
| CARD NUMBER                           | Exp. Date                        |                       | CVV:                       |            |
| Cardholder Name                       |                                  | Signature             |                            |            |
| To Pay By Check: make your contri     | hutions navable to GAWDA Fo      | undation and r        | mail to the attention of F | Bruce      |

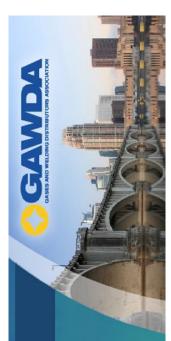
Ellenbogen, One Oakwood Blvd., Suite 195, Hollywood, FL 33020

# "It's All About Service"

# MANAGEMENT 2019 SPRING CONFERENCE

Saturday, May 4 through Monday, May 6, 2019

Minneapolis, Minnesota



# EARLY BIRD ATTENDEE REGISTRATION (Valid until March 15th, 2019)

| ook. Please confirm the correct address is listed. Supplier / Distributor Contact Phone  | CHECK PURCHASES PER LINE | OL                        | se / Guest - \$195<br>n Only <b>Supplier - \$1</b><br>act Booth <b>Distribut</b><br>10'Booth - \$795<br>ructed View) - \$543<br>ructed View) - \$543 | Booth Conts (Atten 10° x '01° |                         |  |  | GRAND TOTAL: | Visa MC Amex Discover Fax to: (954) 367 - 7790 |                      |   |
|--|--------------------------|---------------------------|--|---|-------------------------|--|--|--------------|--|----------------------|---|
| k. Pleas<br>upplier /  |                          | □ ler                     | CHEC   |   | ee Delegate             | 3 <sup>rd</sup> Fr                     |  |              |  |                      | /isa M  |
| m Boo  |                          | individı                  |  |   | )elegate - <b>\$495</b> | J IIn7                                 |  |              |  |                      |   |
| Attendee Information: As will be listed on Badges, Attendee List and Program Book. Please confirm the correct address is listed.  Supplier / Distributor | Address                  | Group Confirmation Email: | INSTRUCTIONS:  | Each line below represents a separate badge. Add each attendee that will purchase any item and follow along the line checking off each purchase for   | that attendee.          | FULL NAME NICKNAME TITLE EMAIL ADDRESS |  |              |  | Payment Information: | CHK (If paying by check, please fax a copy of this form to Headquarters) CC |

|   | CVV             |                 |
|---|-----------------|-----------------|
|   | Expiration Date | Signature       |
|   | CARD NUMBER     | la Para         |
| l | CARD            | Cardholder Name |
|   |                 | 1               |

Mail to: GAWDA Headquarters One Oakwood Blvd.

Suite 195.

Hollywood, FL 33020



1 Oakwood Blvd., Suite 195 Hollywood, FL 33020

REGISTER BY MARCH 15, 2019 AND SAVE MONEY!

